



## Rowe School of Business

### MBA Leadership | MBA Financial Services

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Thank you for your interest in our MBA programs. We offer an MBA with a specialization in Leadership or Financial Services. The difference between the two is 4 specialized courses. All students take the same 10 core MBA courses. (More information below.)

Our program has a blended learning format: you study online for 12–14 weeks and at the end of every course you attend a 3–5-day intensive face-to-face session with the professor and other students for group work, presentations and the final exam.

## Program Structure

All MBA students complete the same 10 core courses plus 4 additional required courses for their specialization.

MBA Leadership and Financial Services 10 core courses:

- Accounting
- Advanced Marketing
- Quantitative Decision Making
- Business Economics
- Corporate Responsibility, Ethics and Society
- Strategic Leadership & Change
- Advanced Corporate Finance
- Managing Information Systems
- International Business
- Management Skills Development

| Specialized FS Required Courses               | Specialized Leadership Required Courses |
|---|---|
| 1. Investments & Money Management             | 1. Sustainable Leadership               |
| 2. Risk Management for Financial Institutions | 2. Leading in Complexity                |
| 3. Legal Aspects of Business                  | 3. Leading in Context                   |
| 4. Global Markets and Institutions            | 4. Leading with Responsibility          |

## Intensives

**Intensives are mandatory.** Intensives are held in Halifax, Toronto, Calgary and Vancouver. Please note that in Summer, they take place only in Halifax. In Fall and Winter, we typically offer 4-5 courses; these will have intensives in Halifax and Toronto, with 1-2 courses having either a Calgary or Vancouver offering as well. Intensives take place both on weekends and weekdays. To review the current course offerings and intensive locations, please visit our website: [Online/Blended MBA](#)

Please note that because intensives are not held in every city in each term you may be required to travel several times during your program. **Travel and accommodation arrangements are the responsibility of the student.**

We recommend that students take just one course per term as the workload is approximately 15 hours of coursework per week. **Students typically need 3.5–4 years to complete the degree but are permitted 7 years to do so.** It is designed to be completed while working full time and requires flexibility on the part of students as not every course is offered each term. This allows for free terms off during the year and is not designed to be completed in less than 3 years.

## Admission Requirements

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**Please review all information on our admissions page.**

<https://www.dal.ca/faculty/management/cege/Admissions/apply-now.html>

**Work Experience:** You must have a minimum of five years' relevant professional experience to qualify for our program. Exceptions are not made for this requirement.

### Admission Requirements: Academic

**Undergraduate Degree:** You must have a four-year undergraduate degree with an Admission GPA of 3.0 on a 4.3 scale (B average) from a university recognized by Dalhousie. An admission GPA is calculated using the last 60 credit hours of your undergraduate degree.

Applicants whose Admission GPA falls below 3.0, who hold a degree that is not equivalent to a four-year undergraduate degree, or who do not hold an undergraduate degree may be eligible to apply on a Full Prior Learning Assessment (outlined below). More information on this will be provided by the department upon receipt of the online application, application fee, resume and evaluation of official transcripts.

**If transcripts are under a different name than your current one, you will be required to provide proof of name change with your application. Original transcripts from all schools attended are required prior to admission.**

You may be required to have a TOEFL on file if your university studies were not in English.

## Prior Learning Assessment (PLA) Portfolio

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Applicants who do not hold a Bachelor's degree, but possess more than 10 years of professional experience in a relevant, mid-career position may be eligible to apply via Full Prior Learning Assessment. This process helps individuals reflect upon, organize and describe their past learning accomplishments and professional development. PLAs acknowledge skills and knowledge based on life and experience, as well as formal education and training.

**Applicants must present an extensive portfolio, providing evidence of exemplary competencies and advancement in their chosen careers. Guidelines are provided on the documents required in the portfolio. Most importantly, successful applicants will show consistent educational gains via a combination of professional development opportunities, non-credit training (preferably at a post-secondary institution), diplomas, certifications, etc.**

## Transfer Credit

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Applicants requesting transfer credit for academic courses completed must complete and submit a [Transfer Credit Request form](#) outlining the MBA course for which they are seeking credit. Courses cannot be more than 10 years old and must have a grade of B or higher in a graduate-level program. Requests for Transfer Credit are reviewed during the student's first term in the program.

## Tuition

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The cost for each course is \$2,415 CDN (as of May 2020) and covers all course materials except textbooks. It includes the preparation of learning materials, copyright and licensing fees for cases, articles and other materials associated with the delivery of the course. Students are responsible for the cost of travel and accommodations for the intensives. Tuition for each course is due in the first week of classes or as otherwise indicated on the registration document provided to students each term.

**There are no scholarships or bursaries available for the program through the Centre for Executive and Graduate Education (CEGE).**

## Deadlines

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The deadline is June 1 for September admission, October 31 for January admission, and February 28 for spring admission.

Please visit our [website](#) for more information. (Standard application instructions and documents can be found by clicking on the Admissions page.)

## Information Sessions

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Learn more at one of our regularly scheduled information sessions. Find out about the blended learning model, our programs, and have your questions answered. Sessions are led by the MBA Program Director and admissions staff.

[Sign up for an Information Session](#)

## Contact Us

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If you have questions, please contact us. We are always interested to hear how potential applicants learn about our MBA, so please do share how you heard about CEGE and our programs.

Email: [CEGE@dal.ca](mailto:CEGE@dal.ca)