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EXPERIENCE:

Dalhousie University, Eric Dennis Memorial Professor of Government and Political Science; on faculty since 1975; taught Theories of International Relations, American Foreign Policy, Toward a New World Order, Diplomacy and Negotiation, International Trade Law (in Faculty of Law).

Fellow, Royal Society of Canada, 1994.

Administrative experience at Dalhousie University includes: Director, Centre for Foreign Policy Studies, 1975-82; Chairperson, Department of Political Science, 1985-88; Senate Academic Planning Committee, 1987-88; Senate Review Committee for Faculty of Law, 1991-92; Chairperson, Senate Review Committee for Faculty of Management, 1992-93; President's Budget Advisory Committee, 1993-, Chairperson, 1995-2000 (with senior vice-presidents and others, prepare budget for university president); Faculty of Law Dean Search Committee, 2000-01.

McMaster University, Hamilton, Ontario, Assistant/Associate Professor 1967-75; Board of Directors (elected), McMaster Faculty Association, 1973-75.

Received Woodrow Wilson Fellowship, 2001; Canada Council Killam Research Fellowship, 1988; Rockefeller Fellowship in International Relations, 1979.

Visiting Appointments include: El Colegio de Mexico, 1991, 1993; Claude T. Bissell Visiting Professor of Canadian-American Studies, University of Toronto, 1991; Johns Hopkins School of Advanced International Studies, 1989; Harvard University Center for International Affairs, 1979; Brookings Institution, 1972.

Research Co-ordinator, Royal Commission on the Economic Union and Development Prospects for Canada (Macdonald Commission), 1983-85. Responsible for academic research on International Political Economy; contributed to final report; produced working paper "Canada-U.S. Sectoral Trade Study: the Impact of Free Trade", 1985.

U.S. Navy, 1959-62, Underwater Demolition Team Twelve, Coronado, California; Rank: Lieutenant.

EDUCATION:

A.B., Bowdoin College, 1959
Diploma in International Law, University of Manchester, England, 1965
Ph.D., University of North Carolina at Chapel Hill, 1968
Second language: French (working knowledge)

PROFESSIONAL ACTIVITIES:

Member, Ad Hoc Advisory Group of Experts on NAFTA Chapter 11 (Investment), Department of Foreign Affairs and International Trade, 2001-.

Consultant to Negotiation Support Unit, Palestine Liberation Organization regarding negotiation of bilateral Economic and Trade Agreement with Israel, March, 2001.

Appointed to SSHRC College of Reviewers, reviewed proposals for Canada Research Chairs, December, 2000-.

Appointed to Deputy Minister's Academic Advisory Council on Canadian Trade Policy, Department of Foreign Affairs and International Trade, 1999- .

Served as on-site consultant in connection with the application for accession to the World Trade Organization of Kazakhstan, 2001; Uzbekistan, 2000; Kingdom of Jordan and Kyrgyz Republic, 1999.

Consultant to Sub-committee of Canadian House of Commons tasked to review Special Imports Measure Act (SIMA) for Minister of Finance, responsible for drafting Sub-committee report, 1996.

Nominated by the Government of Canada to the roster of dispute settlement panelists, World Trade Organization, 1995; appointed by Government of Canada to NAFTA Chapter 20 roster of dispute settlement panelists, 1998, and to roster of panelists for Agreement on Internal Trade, 1996. Appointed to panel to hear case between two Canadian provinces regarding fluid milk distribution, 1999.

Member, dispute settlements panels established under Chapter 19 Canada-U.S. Free Trade Agreement and NAFTA, 1989-. Panels include: Steel Rails, 1989; Live Swine, 1991; Magnesium, 1992; Steel Plate, 1993; Malt Beverages, 1995; Carbon Steel, 1997; and Certain Appliances, 2001.

Member, International Trade Advisory Committee (ITAC), Government of Canada 1988-94; Chairman, Task Force III on GATT Institutional Reform, 1988-89; Member, Contact Group for NAFTA Environmental Side Negotiation, 1993.

Chairman, Nova Scotia Adjustment Advisory Council, 1988-89. Council appointed by Premier of Nova Scotia from business and private sector to analyze impact of free trade. Report (93 pp) presented in July 1989.

Served as research grant adjudicator on Committee 11 (Political Science, Public Administration and Law) of the Social Sciences and Humanities Research Council of Canada, Ottawa, March 3-8, 1996, March 3-7, 1997. External reviewer for academic programs at University of Toronto, 1985, 1988, and Acadia University, 1989. Board of Directors, Academic Council on the United Nations System, 1989-92, and Canadian Political Science Association, 1974-76. Editorial Boards, Canadian Foreign Policy, 1992-; International Journal, 1988-92; Negotiation Journal, 1983-88; Canadian Review of American studies, 1982-85.

Conduct training in trade negotiation techniques for officials from developing countries; including Trade Negotiation Simulation Exercise ©, used twice (now 3x) annually in GATT/WTO Trade Policy Course (Geneva) since 1980; and field training since 1992 on negotiation practice in tariffs, subsidies, investment and services at International Law Institute (Washington), Institut d'Administration Publique (Paris), and Guatemala, Sri Lanka, Uzbekistan and Trinidad/Tobago. Conducted training in ocean policy and management for International Ocean Institute (Dalhousie University), including field training since 1985 in Tanzania, Trinidad/Tobago, Malaysia, Mauritius, China. Conducted three-day seminars on Negotiating Skills for officials of Canadian International Development Agency, 1980 and Department of External Affairs, 1979.

Invited presentations since 1996 (selected): "What's at Stake in the Conflict over Genetically Modified Foods", talk at the Center for Strategic and International Studies, Washington, DC., 2002; "Multilateral Trade Negotiations: New Thinking About Bargaining Theory", talk at the Institute for Conflict Analysis and Resolution, George Mason University, Virginia, 2002; "Dispute Settlement and NAFTA: A Canadian Perspective", address at the 25th Annual Law Review Symposium, Ohio Northern University, 2002; "US-EU Biotech Regulations and Their Consequences", talk at Woodrow Wilson International Center, Washington, DC, 2002; "Globalization: Are National Democracies Relevant in a World of Global Governance", address to the President's Symposium, Dalhousie University, Halifax, 2002; "The Performance of the WTO Since 1995", talk to the Annual Meeting of the Royal Society of Canada, Ottawa, 2002; Talk on trade policy presented to the members of the Canadian Mission to the WTO, Geneva, 2001; "Developing Country Negotiation in the Uruguay Round", The World Bank, Washington, D.C., 2001; "The GATT Uruguay Round: Further Departures from the Traditional Model of International Negotiation", Simon Fraser University, Vancouver, B.C., 2001; Lectured on trade policy and negotiation at a workshop for government officials from Trinidad and Tobago, 1999; "New trade negotiations in the World Trade Organization", testimony before House of Commons Standing Committee on Foreign Affairs and International Trade, 1999; "Globalization and the International Trade Regime", Duke University, 1999; "NAFTA at Four: A Canadian Perspective", El Colegio de Mexico, 1998; "Globalization and the World Economy", Yale University, 1998; "The Evolving Global Trade System", University of Calgary, 1997; "Dispute Settlement: WTO", testimony before Standing Committee on Foreign Affairs and International Trade, 1997; "Conduct of trade and economic negotiations", Bandaranaike Diplomatic Institute, Sri Lanka, 1997; Conducted tariff negotiation exercise with professors and students of Seoul National University, Korea, 1997. "Domestic Economic Reform and FTA", Harvard University, 1996; "Negotiating History of WTO", University of Geneva, 1996; "NAFTA Dispute Settlement", Foreign Trade Commission, Argentina, 1996.

Research grants of \$79,950, 2001; \$60,000, 1995, \$58,330, 1991, and \$19,492, 1987, from Social Sciences and Humanities Research Council for projects on modern diplomacy and trade negotiation. Member of research team awarded a SSHRC Major Collaborative Research Grant of \$2.5 m. for Program on "Globalization and Autonomy", 2002. As Director of Centre for Foreign Policy Studies, raised grants of \$300,000, 1981 from Department of National Defence and \$180,000, 1976 from Donner Canadian Foundation for Centre programs.

BOOKS:

The Halifax G-7 Summit: Issues on the Table (edited with Sylvia Ostry). Halifax: Dalhousie University Centre for Foreign Policy Studies, 1995.

The Uruguay Round Midterm Review, 1988-89: A Case of Multilateral Trade Negotiations, (with Karin Kizer). Washington, D.C.: Johns Hopkins Foreign Policy Institute, 1993.

The Evolution of International Trade Agreements, Toronto: University of Toronto Press, 1992.

Trading with Canada: the Canada-U.S. Free Trade Agreement, New York: Twentieth Century Fund, October, 1988.

New Issues in International Crisis Management (edited) Boulder: Westview Press, 1988.

International Trade and the Tokyo Round Negotiation, Princeton: Princeton University Press, 1986.

Selected Problems in Formulating Foreign Economic Policy, (edited with Denis Stairs), Toronto: University of Toronto Press, 1985.

Canada and the International Political/Economic Environment, (edited with Denis Stairs), Toronto: University of Toronto Press, 1985.

The Political of Canada's Economic Relationship with the United States, (edited with Denis Stairs), Toronto: University of Toronto Press, 1985.

IN PROGRESS:

The Debate over Genetically Modified Foods: Implications for International Relations (seven chapters projected).

SELECTED ARTICLES AND BOOK CHAPTERS:

"The Role of NAFTA Dispute Settlement in the Management of Canadian, Mexican and U.S. Trade and Investment Relations" (with Gustavo Vega), Ohio Northern University Law Review, Volume 28:3 (2002).

"Implications for Canada of the Doha Development Agenda" (with Anna Lanoszka), forthcoming on DFAIT website at <www.dfait-maeci.gc.ca/tna-nac/social-asp#development>, 2002.

"The Performance of the WTO Since 1995", Transactions of the Royal Society of Canada, Series 6, Vol. 11 (2001).

"Institutional Development of the WTO" (with Anna Lanoszka) in Alan Rugman and Gavin Boyd (eds.), The World Trade Organization in the New Economy: Trade and Investment Issues in the Millennium Round, (Cheltenham, UK: Edward Elgar, 2001).

- “Asymmetric Power Negotiations: The Case of the Canada-US Free Trade Agreement” (with Elizabeth DeBoer) in J. Rubin and I.W. Zartman (eds.), Power and Negotiation, Ann Arbor, MI: University of Michigan Press, 2000.
- “The Uruguay Round and the World Economy”, in R. Stubbs and G. Underhill (eds.), Political Economy and the Changing Global Order, 2nd Edition, Don Mills, Ontario: Oxford University Press, 2000.
- “The NAFTA Negotiation: Economic and Negotiation Perspectives” (with Annie Finn) in Victor Kremenyuk and Gunnar Sjostedt (eds.), International Economic Negotiation: Models Versus Reality (Cheltenham, UK: Edward Elgar, 2000).
- “Regionalism and the Evolving Global Trade System”, in D. Barry and R. Keith (eds.), Regionalism, Multilateralism and the Politics of Global Trade, Vancouver, UBC Press, 1999.
- “Roundtable: Globalization in a Post-MAI World (Elizabeth Smythe, Moderator)” Canadian Foreign Policy, Vol. 7:2 (Winter, 1999).
- “The World Trade Organization: Institution-Building in the Multilateral Trade System”, The World Economy, Vol. 21:3 (May 1998).
- “Explanations of Developing Country Behaviour in the GATT Uruguay Round”, World Competition, Vol. 21:3 (March 1998).
- “NAFTA Chapter 19 and the Development of International Administrative Law: Applications in Anti-Dumping and Competition Law”, Journal of World Trade, Vol. 28:1 (February, 1998).
- “Designing institutions for global economic cooperation: investment and the WTO” (with Heather Grant) in Gavin Boyd and Alan M. Rugman (eds.), Euro-Pacific Investment and Trade: Strategies and Structural Interdependencies, Cheltenham, UK: Edward Elgar, 1997.
- “International trade policy in a globalizing economy”, International Journal, Vol. LI (Autumn, 1996).
- “Accession to NAFTA: The Implications of Extending Chapter 19 Dispute Settlement on Antidumping and Countervailing Duties” (with Annie Finn) in Joseph A. McKinney and Melissa A. Essary (eds.), Free Trade Area for the Americas: Issues in Economics, Trade Policy and Law, Waco, TX: Baylor University, 1995.
- “NAFTA and the trade policy revolution of the 1980s: a Canadian perspective”, International Journal, 49 (Summer, 1994).
- “Enforcement of Environmental Measures: Negotiating the NAFTA Environment Side Agreement”, Journal of Environment and Development, 3 (Winter, 1994).

- “Antidumping and Countervailing Duties in Regional Trade Agreements: Canada-U.S. FTA, NAFTA and Beyond” (with Heather Grant), Minnesota Journal of Global Trade, 3 (Spring, 1994).
- “Dispute Settlement in NAFTA and the FTA” in Steven Globerman and Michael Walker (eds.), Assessing NAFTA: A Trilateral Analysis, Vancouver: The Fraser Institute, 1993.
- “The GATT after the Uruguay Round”, in Richard Higgott, Richard Leaver and John Ravenhill (eds.), Managing Economic Relations in the Pacific, Boston: Allen and Unwin, 1993.
- “The Canada-U.S. Free Trade Agreement: Issues of Process” (with Judith Bello) in Leonard Waverman (ed.), Negotiating and Implementing a North American Free Trade Agreement, Vancouver, Fraser Institute, 1992.
- “Simulation for Teaching and Analysis” in Victor Kremenyuk (ed.), International Negotiation: Analysis, Approaches, Issues, San Francisco, CA: Jossey-Bass, 1991.
- “Bilateralismo y multilateralismo” in Experiencias de la Negociación del TLC Canada-Estados Unidos, (Memorias del Coloquio Mexico-Canada) Mexico D.F.: Epresso, 1991.
- “GATT and the International Trade Regime”, International Journal, Vol. 45 (Autumn, 1990).
- “The Prenegotiation Phase of the Uruguay Round”, International Journal, Vol. 44 (Spring, 1989).
- “Canada’s Interest in Negotiating Bilateral Free Trade with the United States” in William Diebold, Jr. (ed.), U.S.-Canada Free Trade Negotiations: Multilateralism vs. Bilateralism, New York: Council on Foreign Relations, 1988.
- “The Effects of Arms Control Negotiations on the Stability of Crisis Management” (with Karen MacGillivray) in G.R. Winham (ed.), New Issues in International Crisis Management, Boulder, Colorado: Westview Press, 1988.
- “Multilateral Economic Negotiation”, Negotiation Journal, 3 (April, 1987).
- “The Canadian Automobile Industry and Trade-Related Performance Requirements”, Journal of World Trade Law, (November/December, 1984).
- “We are Driven: The Auto Crisis”, Foreign Policy, No. 43 (Summer, 1981).
- “Robert Strauss, the MTN, and the Control of Faction”, Journal of World Trade Law, (September/October, 1980).
- “International Negotiation in an Age of Transition” (Lead article in an issue on international negotiation), International Journal, Vol. 35 (Winter, 1979-80).
- “Practitioners’ Views of International Negotiation”, World Politics, Vol. 32 (October, 1979).

- “Distribution of Benefits in Negotiation: Report on a State Department Training Simulation” (with H. Eugene Bovis), Journal of Conflict Resolution, Vol. 23 (September, 1979).
- “The Mediation of Multilateral Negotiation”, Journal of World Trade Law, Vol. 13 (July/August, 1979).
- “Bureaucratic Politics and Canadian Trade Negotiation”, International Journal, Vol. 34 (Winter, 1978/79).
- “Agreement and Breakdown in Negotiation: Report on a State Department Training Simulation” (with H. Eugene Bovis), Journal of Peace Research, vol. 15 (November, 1978), 285-303.
- “Complexity in International Negotiation” in Daniel Druckman (ed.), Negotiations: Social-Psychological Perspective, Halsted Press, 1977.
- “Negotiation as a Management Process”, World Politics, Vol. 30 (October, 1977). Reprinted in: McLellan, Olson and Sondermann (eds.), The Theory and Practice of International Relations, 5th Ed., (New York: Prentice Hall, 1979); and Matthews, Rubinoff and Stein, (eds.), International Conflict and Conflict Management, (New York: Prentice Hall, 1984).
- “Comparative Urban Voting Behavior: Canada and the United States” (with Robert B. Cunningham), American Review of Canadian Studies, Vol. 3 (Autumn, 1973).
- “Attitudes on Growth and Pollution in Hamilton, or `There’s an awful lot of talk these days about ecology”” Canadian Journal of Political Science, Vol. 5 (September, 1972). Article reprinted as “Sviluppo economico o protezione ambientale” in Mercurio Vol. 16 (September, 1973).
- “Party Leader Images in the 1968 Federal Election” (with Robert B. Cunningham) Canadian Journal of Political Science, Vol. 3 (March, 1970) 37-55. Reprinted in T. Hockin (ed.), Apex of Power, (New York: Prentice-Hall, 1971, 1977).
- “Political Development and Lerner’s Theory: Further Test of a Causal Model” American Political Science Review, Vol. 64 (September, 1970).
- “Developing Theories of Foreign Policy Making: A Case Study of Foreign Aid”, Journal of Politics, Vol. 32 (February, 1970).

GRADUATE SUPERVISIONS:

Allison Young, "Liberalization and Regulation of the Movement of Service Providers: Comparing the Provisions for Labour Mobility in the General Agreement on Trade in Services, the North American Free Trade Agreement, and the European Union", Ph.D., August, 2001.

Anna Lanoszka, "The World Trade Organization and the Accession Process: Testing the Implementation of the Multilateral Trade Agreements", Ph.D., August, 2001.

Guy Gensey, "The Liberalization and Regulation of Trade in Financial Services: Exercising Domestic Regulatory Authority", Ph.D., expected, 2003.